

QUALIFICATION. NETWORKING. ONE STEP AHEAD.

BENEFIT FROM > 100 YEARS OF SOLDERING EXPERIENCE

TRAININGS 2025.

DRIVEN BY KURTZ ERSA.

CUSTOMIZED TRAINING AND EDUCATION FOR STAFF QUALIFICATION IN ELECTRONICS PRODUCTION.

TRAININGS 2025 – OVERVIEW

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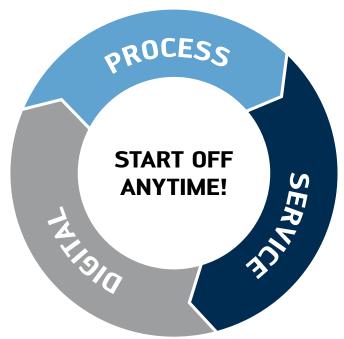
MACHINE SOLDERING AND STENCIL PRINTING

PROCESS

- Ersa Know-How Seminars
- Customer-specific technology days

SERVICE

- eLearning: Operation and maintenance courses Basic and Advanced
- Customer-specific practical training – Operation and maintenance





DIGITAL

- Live-Demonstrations
- WEBinERSA
- Customer-specific WEBinERSA
- eLearning via Kurtz Ersa CONNECT

SEMINAR INFORMATION

- Customer Care & Application Centers
- Training dates 2025, Registration



QUALIFICATION PAYS OFF!

Dear Ladies and Gentlemen,

In times of skills shortages, it is becoming increasingly important to qualify existing teams for a recovering economy. Therefore, invest in the know-how of your employees to get the best performance from your soldering systems. We qualify your team so that you are well prepared for the competition and are able to consistently produce top quality at reasonable costs.

The Ersa 2025 training program covers all traditional aspects of professional soldering – from solder paste printing to reflow, selective and wave soldering to rework and hand soldering. Depending on your needs, you can join the program at any time – whether it's the basics, process or service/maintenance. We have the right training program for you – digitally or directly on site: basic process training, machine training for service, practical training for process technology or optimization, individually designed technology days or digital training in machine, rework or hand soldering with offers such as the WEBinERSA webinars or our live demos from the Application Center.

As a system supplier, we also offer a wide range of soldering courses based on a

balanced mix of theory and practice, including the manufacturer-neutral, smallgroup know-how seminars for machine experts. Explicitly we would like to point out our eLearning platform, which you can use to structure your learning processes flexibly and individual (available online or directly via Kurtz Ersa CONNECT).

We will be happy to help you plan your individual training requirements!

Your Ersa Team: f.l.t.r. Patrick Stumpf, Hansjürgen Bolg, Laura Schulz, Rainer Krauss and Andreas Westhäußer.



MACHINE SOLDERING AND STENCIL PRINTING.

Cost-effective production and highest quality are the key for competitive products on the market, know-how and qualification of the personnel are the keys to success. The Ersa Know-How Seminars are the ideal podium for further training and exchange of experience with other participants. In the seminars, the trainers repeatedly allow theory and practice to merge for the benefit of the seminar participants. Process trainings (basics) and service (machines) are the perfect combination to achieve the highest quality and output in production.



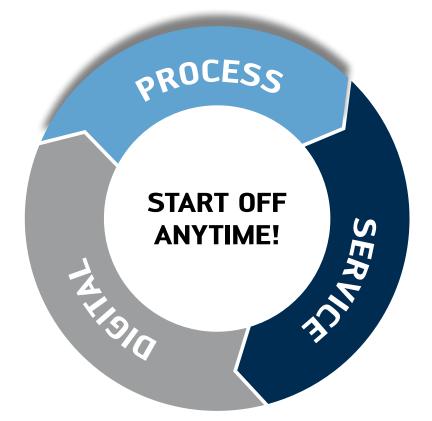
PROCESS basic training

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Join in any time – whether process or service, whether digital or on site!

Important foundations are laid in the area of process training – whether as basic training or advanced training, in which external instructors also examine soldering topics in greater detail.

Furthermore, there are our exclusive Technology Days, which are tailored to your wishes and needs on request.





ERSA KNOW-HOW SEMINAR: LEAD-FREE WAVE AND SELECTIVE SOLDERING

Short description

Experience first-hand soldering know-how both in theory and practice: The two-day intensive course "Lead-free wave and selective soldering" is a balanced mix of theory and practice.

In the eLearning and theoretical part of the seminar, participants acquire detailed

Theory

- Materials and equipment
- Boundary conditions and influences
- Layout design
- Process control and temp. measurement
- Defect patterns and solutions

Your benefit

- Build up detailed knowledge and gain confidence in your daily work
- Refreshing and deepening the subjects
- Understanding and questioning the interaction of influencing parameters and boundary conditions
- Detect and fix defects faster higher quality of soldering results

DO YOU HAVE QUESTIONS?



Kristin Düll

Contact for organization & administrative issues Tel.: +49 9342 800-235 Mail: Kristin.Duell@kurtzersa.de



Laura Schulz

Contact for content-related topics Tel.: +49 9342 800-261 Mail: Laura.Schulz@kurtzersa.de

knowledge of the various variables influencing solder joint quality and their interactions in the soldering systems, the process limits and their associated monitoring options, as well as the treatment of soldering defects. This knowledge can be applied and thus consolidated in the subsequent practical part on various systems.

Practice

- Machine checks in preparation for production
- Setting and control of flux, preheating and soldering parameters
- Measurement of temperature profiles
- Acquisition of further competence and qualifications in special fields
- Application of the new theoretical knowledge in the practical session
- A better understanding and further approaches for your own production line
- Benefit from information exchange with other companies



: 4

Dates

09.04. - 10.04.2025

Start: 8:30 am

Requirements

Basic knowledge of industrial electronics manufacturing recommended

Course documentation

In printed form

New! Preparation and follow-up

- Four weeks before the course access to the free online preparation course "Basics of Soldering"
- Until four weeks after the seminar access to the digital learning platform

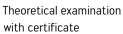


Fee

€ 800 per person plus VAT incl. examination costs

Certificate

Option





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You are welcome to bring your own assemblies to the seminar



You can find all details of the training on: kurtzersa.com/trainings





ERSA KNOW-HOW SEMINAR: REFLOW SOLDERING AND SOLDER PASTE PRINTING

Short description

Experience first-hand soldering know-how both in theory and practice: The two-day intensive course "Reflow soldering and solder paste printing" of multi-pole SMT and QFN components teaches the theoretical and practical kow-how of both areas. During the eLearning and theoretical part, participants will acquire knowledge about the

Stencil printing

- Print materials
- Stencil and layout
- Influence of the print parameters
- Printing defects and their causes

Your benefit

- Build up detailed knowledge and gain confidence in your daily work
- Refreshing and deepening the subjects
- Understanding and questioning the interaction of influencing parameters and boundary conditions
- Detect and fix defects faster higher quality of soldering results

DO YOU HAVE QUESTIONS?



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different parameters influencing soldering and paste print, and they will also learn how processes interact. Next they will take a closer look at the process limits and the handling of defects in the soldering and print result. In the practical session, the participants consolidate their acquired knowledge while working with the different systems.

Reflow soldering

- Materials and equipment
- Boundary conditions and influencing parameters
- Create, measure & analyze temp. profiles
- Soldering defects and their causes
- Reduction of void formation
- and qualifications in special fields
- Application of the new theoretical knowledge in the practical session
- approaches for your own production line
- with other companies



: 4

Dates

15.10.-16.10.2025

Start: 8:30 am

Requirements

Basic knowledge of industrial electronics manufacturing recommended

Course documentation

In printed form

New! Preparation and follow-up

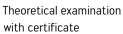
- Four weeks before the course access to the free online preparation course "Basics of Soldering"
- Until four weeks after the seminar access to the digital learning platform



Fee

€ 800 per person plus VAT incl. examination costs

Certificate





Option

You are welcome to bring your own assemblies to the seminar



Book training dates on

You can find all details of the training on: kurtzersa.com/trainings



- Acquisition of further competence
- A better understanding and further
- Benefit from information exchange



CUSTOMER-SPECIFIC TECHNOLOGY DAYS

Short description

For technology companies we offer customer-specific Technology Days, which are individually arranged according to your wishes and needs.

Since the seminars are organized and conducted exclusively for your company, the theoretical and practical sessions can be tailored exactly to the needs of your

Technology Days for Auditors

Exclusively for users who follow the soldering process in the supply chain, we offer Technology Days that deal specifically with the knowledge of process technology that is relevant to you. Our experts will give you an insight into our technology, processes, and explain, for example, what

Your benefit

- Understand and interpret your supplier's processes
- High quality at the lowest possible cost

employees. In addition, the exchange of knowledge and experience among your own employees across departments and locations is stimulated.

The focus of the one- or two-day intensive course is to observe and analyze all boundary conditions affecting the soldering process.

needs to be taken into account when auditing suppliers in these processes.

In addition, we take the time to explicitly address your questions about joining technology.

- Being one step ahead and demanding the latest technologies
- Future-oriented market approach

DO YOU HAVE QUESTIONS?



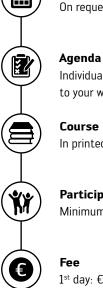
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Dates On request

Individually arranged according to your wishes and needs



Course documentation In printed form

Participants

Minimum of 6 attendees

Fee

1st day: € 475 per person plus VAT

2nd day: € 375 per person plus VAT

Examination Fee: € 100 per person plus VAT

Optional examination for all participants with certificate. Seminar participants who do not take the exam will receive a certificate of attendance.



References

Automotive manufacturers, industrial electronics, consumer electronics

CUSTOMER-SPECIFIC TECHNOLOGY DAYS

Design your Technology Days together with us choosing from the content below

Exemplary module Solder Paste Printing

- Stencil types, layouts
- Print materials and parameters
- Print defects and their causes

Exemplary module Wave and Selective Soldering

- Demands on PCB and PCB design
- Selective mini- and/or multiwave soldering
- Process windows and production throughput

Exemplary Module Optical Inspection

- Assistance instead of control
- Influence of cleaning and calibration intervals on the test quality
- Detection and reduction of defects

Exemplary Module Design

Printed circuit board technology and production-oriented design for the economical production of reliable electronic assemblies

Practical Session in the **Ersa Application Center**

The practical session covers the machine construction and the practical application. The main focus is on parameter setting

Exemplary module Reflow Soldering

- Definition of process windows
- Soldering defects and their causes
- Quality parameters in reflow soldering

Exemplary module press-fit

- Requirements for the printed circuit board and the printed circuit board design
- Variants of the press-fit zones
- Influencing factors and monitoring of the process

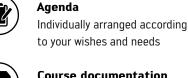
Soldering technology for high reliability electronics

- Design Challenges for high reliability assemblies and devices
- Optimized PCB layout under thermodynamic aspects
- Flexible system concepts which, considering throughput and variant range, allow precise adaptation of the process parameters to the individual solder joints



On request

Dates



to your wishes and needs

Course documentation In printed form



Participants Minimum of 6 attendees



Fee 1st day: € 475 per person plus VAT

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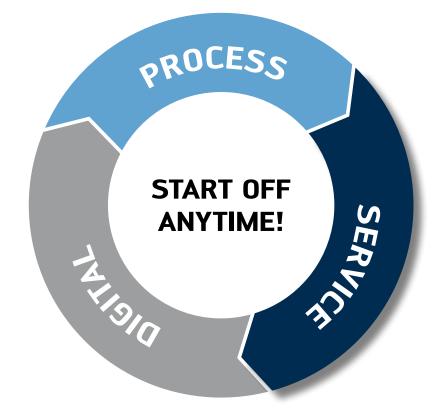
and monitoring, as well as on the effect on the soldering result when parameters are within or outside of the limits.

SERVICE machine trainings

Join in any time – whether process or service, whether digital or on site!

Machine training specifically adapted to your needs. We train your service team or individual employees specifically on Ersa soldering systems in the technology areas of reflow, wave and selective soldering and stencil printing.

In exclusive practical training courses topics and contents are optimally coordinated.





eLEARNING

OPERATION AND MAINTENANCE TRAINING

Short description:

The eLearning system offers comprehensive operating and maintenance training courses with interactive content. The video library contains additional learning videos

Key Facts:

- Comprehensive operating and maintenance training courses
- Individual training adapted to the existing level of knowledge through Basic and Advanced courses

Available machines

- Selective Soldering: VERSAFLOW 4
 VERSAFLOW 3
 VERSAFLOW ONE
- Wave Soldering: POWERFLOW ULTRA POWERFLOW PRO

- on the most important service steps. At the end, the knowledge learned can be checked with tests and certified with an examination.
- Interactive content with step-by-step instructions and learning videos
- Certifications at the end of each course
- Reflow Soldering: HOTFLOW THREE HOTFLOW ONE EXOS HOTFLOW 4 HOTFLOW 3
- Solder Paste Printing VERSAPRINT

Constant growing course expansion up to the entire Ersa portfolio

Your Benefit:

- Quick and flexible onboarding of new employees
- Refreshing knowledge of employees
- Certificate at the end of each course
- Quick direct assistance with maintenance and operating
- DO YOU HAVE ANY QUESTIONS?



Kevin Schmidt Tel.: +49(9342)800-456 Mail: Kevin.Schmidt@kurtzersa.de



Target group

All employees of manufacturing and production divisions who need first-hand practical knowledge in their daily use of the system



Course documentation

Available online at any time

Prüfung

Fee:



Scored final test with certification



Entire available machine portfolio of the eLearning platform (listed on the left) 450 € per year Licence with access to all

available machine courses

Single machine course: 199 € per year Licence with access to one selectable machine



More information: Ask for Demo or obtain offer



CUSTOMER-SPECIFIC PRACTICAL TRAINING CUSTOMIZED ACCORDING TO YOUR NEEDS

Short description

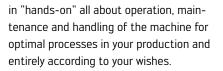
You will receive full information on our high-end soldering systems at first hand. The theory gives you an overview, in the practical part you will experience and learn

Theory

- Overview of the machine with options
- Basics of the soldering process
- Modules in detail and special features
- Preparations for production
- Optimal soldering process and influencing factors

Your benefit

- Better understanding of the soldering process and correlations
- Expansion of skills in operation and maintenance



Practice

- Operation and settings of the machine
- Maintenance and special features
- Calibration
- Soldering program creation and optimization
- Assurance of the process stability
- Optimization of quality in production
- Ensure high machine availability





Bernd Koch

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Christoph Schaller

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Dates

Dates and duration according to individual arrangement. Location of the event at your site or in Wertheim at Ersa GmbH.



Target group

This training is the ideal platform for employees of manufacturing and production divisions who need first-hand practical knowledge in their daily use of the systems.



Participants

follow-up

Max. 6 attendees (min. 2 attendees)

• Two months before the course free online preparation course

New! Preparation and

 Until two months after the seminar access to the digital learning platform



Fee

On request

CUSTOMER-SPECIFIC PRACTICAL TRAINING CUSTOMIZED ACCORDING TO YOUR NEEDS

configure with us a training for your

these topics and contents:

Operation of the machine

Simple management of users

Data backup of the machine

Aids and tools for best results

Calibration and settings

Conveyor (e.g.: referencing, teaching)

Solder pot (e.g.: Axis calibration, offset and

for constant quality

gradient adjustment)

Maintenance table

(setup, automatic)

The operating modes of the machine

Optimal service and maintenance

requirements. Choose for example from

Short description

Together we define topics accoring to your target group and depth of the content to be trained, as well as the location. Choose from modules and

Structure and functions of the machine

- General structure of the machine
- Technical data (commissioning)
- Tricks for effective troubleshooting

Creating and optimizing programs

- The soldering program editor
- Optimization of the most important parameters

Timely error detection and reduction

- Displaying messages and faults
- The description of the message
- Troubleshooting and possible failure causes

DO YOU HAVE QUESTIONS?



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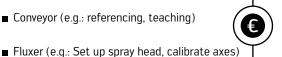
Participants

Max. 6 attendees (min. 2 attendees)



New! Preparation and follow-up

- Two months before the course free online preparation course
- Until two months after the seminar access to the digital learning platform



Fee

On request



Time is a precious resource – especially in the constantly changing electronics manufacturing industry. In the continuously growing market, specialist expertise at the latest technological level is increasingly required.

Just get it digitally as an ideal supplement to your on-site training needs!

DIGITAL – REFRESHERS

FOR HAND SOLDERING AND REWORK FOR MACHINE SOLDERING AND STENCIL PRINTING

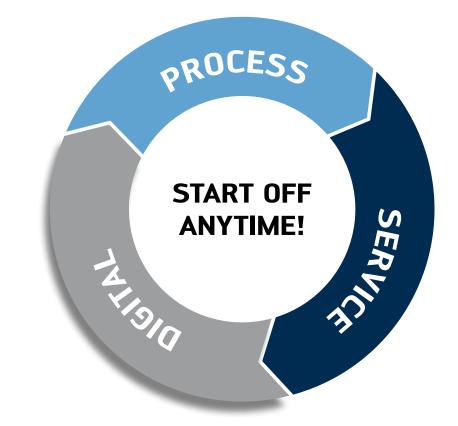
Join in any time – whether process or service, whether digital or on site!

Whether manual soldering or automated rework, machine soldering or solder paste printing – in electronics production, numerous technologies must be mastered in order to achieve a permanent, highquality soldering result in the end.

With Ersa's digital refresher courses, you will get exactly the knowledge you need – whether for manual soldering and rework or in the field of machine soldering and stencil printing.

During a live demonstration of one of our systems, which is conducted by our experienced application engineers, you can check whether the Ersa system and your product are compatible.

Or inform yourself online and independent of location with our WEBinERSA: Learn about current topics in electronics production and exchange ideas with Ersa's soldering experts.





Our new eLearning system: the future of learning!

Kurtz Ersa eLearning – an innovative platform that makes learning processes flexible and interactive. This allows you to acquire new knowledge and develop your skills in a targeted manner. The eLearning can be conveniently accessed online and is also available directly via Kurtz Ersa CONNECT. In line with the motto "one tool all services", the system offers the greatest possible flexibility and direct access to Ersa know-how.

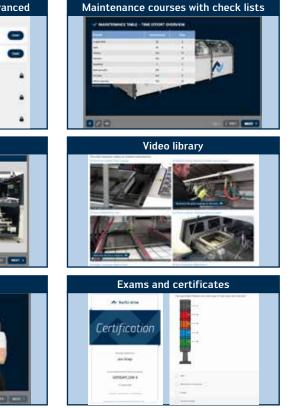
ELEARNING VIA KURTZ ERSA CONNECT FOR MACHINE SOLDERING AND STENCIL PRINTING

Digital learning platform

Our revolutionary **eLearning system** offers customised courses, interactive content and flexible accessibility.



Learn effectively, whenever and wherever it suits you and achieve your learning goals.



Your benefit:

- Access to the platform regardless of time and place
- Accessible online and available directly via Kurtz Ersa CONNECT
- Individual learning pace depending on level of knowledge
- Continuous expansion of the exclusive knowledge database
- Machine courses: Operating and maintenance
- New from spring 2025: Process courses: process know-how / troubleshooting

DO YOU HAVE ANY QUESTIONS?



Kevin Schmidt

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Fee:

Entire available machine portfolio of the eLearning platform 450 € per year

Licence with access to all available machine courses

Single machine course:

199€ per year Licence with access to one selectable machine

Process course:

199€ per year Licence with access to one selectable process course

With Kurtz Ersa- CONNECT,

we offer you a modular platform that intelligently networks your production systems and increases the efficiency of your processes. Our solution adapts flexibly to your needs and supports you and your employees in the future-proof digitalization of your production

- Smart Services: Ticket System Remote Service E-Learning
- Smart Machines:
 Digital Machine Database
- Smart Production: Machine Monitoring

WEBinERSA

FOR HAND SOLDERING AND REWORK FOR MACHINE SOLDERING AND STENCIL PRINTING

Short description

Our goal is to give all interested parties access to the desired soldering know-how – or in short: With the WEBinERSA we want to make your production even stronger!

Our webinars, each lasting 60 to 90 minutes, provide information on current topics in soldering technology and offer a wide variety:

That's how it works

- Register via our homepage
- Receive confirmation and a link to access your WEBinERSA
- Dial in 5 minutes before the WEBinERSA starts

Your benefit

- Worldwide and location-independent access to technology know-how
- Qualification of employees through digital system and process training

whether stencil printing, high-end soldering machines, rework and inspection systems or intelligent solutions in classical hand soldering – there is something for everyone.

You can find our current WEBinERSA program on our homepage in the Ersa Training section.

- Listen to the presentation and get directly in touch with the experts
- Note: The software does not have to be available in the company, it is a web link
- Increased flexibility due to online trainings
- Exchange with experts on current topics in electronics production

DO YOU HAVE QUESTIONS?



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Fee

Free of charge

Book training dates on

You can find all details of the training on: kurtzersa.com/trainings



CUSTOMER-SPECIFIC WEBinERSA

FOR HAND SOLDERING AND REWORK FOR MACHINE SOLDERING AND STENCIL PRINTING

Short description

In our customized WEBinERSA we offer exclusive 60- to 90-minutes of interactive technology sessions which are individually tailored to your wishes and and needs. You choose the focus of the online session: Whether stencil printing, reflow soldering, wave and selective soldering, hand soldering, rework, optical inspection, Industry 4.0 or practical explanations on the system matching the process knowhow - the contents are precisely tailored to the needs of your employees.



That's how it works

- Select subject area with focus together with your contact person
- Make an appointment
- Receive link for dial-in

Your benefit

- Worldwide and location-independent access to technology know-how
- Qualification of employees through digital system and process training

 Listen to customized presentation and enter into exchange with subject matter experts

- Increased flexibility due to online trainings
- Exchange with experts on current topics in electronics production

DO YOU HAVE QUESTIONS?



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LIVE DEMONSTRATIONS LIVE DEMONSTRATIONS AND TESTS ON YOUR ASSEMBLIES IN THE ERSA APPLICATION CENTER

Short description

Your electronics production is humming, the soldering systems are working at the limit of productivity - with constant product change, highest flexibility, classic high mix/low volume. An attractive offer for a high-quality assembly which you definitely want to produce and which at the same time represents a real soldering challenge has just landed on your table. What to do? The product must be manufactured as

quickly as possible - but nobody in your team is available? Ersa, your partner and system supplier No.1 for electronics production, has the solution: Simply send us your assemblies and description of the soldering task, Ersa engineers will immediately create the corresponding soldering programs and temperature profiles - we will present this solution to you directly in the live stream.



Fee

Free of charge

Agenda Individually arranged according to your wishes and needs



That's how it works

- Make an appointment
- Connect to the live stream
- Introduction of the participants

Your benefit

- No travel costs and time savings. as there is no need to travel
- Unlimited number of participants possible on your part

- Overview Ersa soldering system
- Explanation of the settings made
- Print/solder assembly and track cycle
- Presentation of results
- Experienced Ersa engineers with highquality video equipment will explain the process step by step - you will have the same results as if you were at an on-site appointment!

DO YOU HAVE QUESTIONS?

Soldering systems and stencil printers



Laura Schulz Tel.: +49 9342 800-261 Mail: Laura.Schulz@kurtzersa.de

Hand soldering, rework & inspection systems

Jörg Nolte Tel.: +49 9342 800-316 Mail: Joerg.Nolte@kurtzersa.de

SEMINAR INFORMATION.

Increase the know-how in soldering systems in your electronics production with the comprehensive Ersa training portfolio: On site in the fully equipped Application Center and additionally via the available online offers.

SK

MAX

Plan individually according to your needs. Register now – by phone, e-mail or on the web.

Ersa GmbH, Leonhard-Karl-Str. 24, 97877 Wertheim/Germany Phone +49 9342 800-0, www.ersa.com



CUSTOMER CARE & APPLICATION CENTERS ERSA CUSTOMER CARE & APPLICATION CENTERS WORLDWIDE

Look forward to the modern Ersa Seminar Center in Wertheim/Germany – on the top floor of the new Ersa location you will find ideal conditions for knowledge transfer in the generously proportioned conference rooms. Just a few steps away is also the AVLE course center – a few steps further are our clocked assembly lines operating according to Industry 4.0 standards and the Customer Care Center, where tests and machine acceptance tests take place.

The Ersa Application Centers around the globe are fully equipped with the latest equipment for any conceivable soldering task - from high-tech soldering systems to soldering tools from the "Tools, Rework

Customer Care Center Wertheim, Germany



Wertheim, Germany



Shanghai, China



Ho-Chi-Minh-City, Vietnam

& Inspection" division. Ersa's experienced application engineers are ready to demonstrate and test Ersa hardware for your specific requirements. For us, the job is not done until we have worked out a perfect match and are allowed to optimize your assembly together with you under precisely defined conditions. Directly adjacent conference rooms round off our infrastructure to enable an intensive exchange of experience. The Ersa Team is looking forward to welcoming you to one of our Application Centers – whether for testing, training, Tech-Days or Know-How Seminars.

Thanks to our international presence there is one Ersa Application Center certainly also within your reach!





Wertheim, Germany



Shenzhen, China



Guadalajara, Mexico



Wertheim, Germany



Pulau Penang, Malaysia



Plymouth, USA



TRAINING DATES 2025 overview

MACHINE SOLDERING AND STENCIL PRINTING					
Process					
Course	Dates				
Ersa Know-How Seminar: Lead-free wave and selective soldering	09.04 10.04.2025				
Ersa Know-How Seminar: Reflow soldering and stencil printing	15.10 16.10.2025				
Customer-Specific Technology Days	On request				
Service					
Course	Dates				
eLearning: Operating and maintenance training courses Operating Basic & Advanced Knowledge Maintenance Examination with certificate	On request				
Customer-specific practical training	On request				

Ψ	HAND SOLDERING AND REWORK	Ö	MACHINE SOLDERING AND STENCIL PRINTING			
Digital						
Course				Dates		
Live demonstrati	ions and tests on you assemblies in the Ersa Application Center	er		On request		
WEBinERSA For hand soldering a For machine solderin	ind rework ng and stencil printing			Please refer to our website. webinar.ersa.com		
Customer-Specif For hand soldering a For machine solderir				On request		
	urtz Ersa CONNECT ng and stencil printing			See brochure: Kurtz Ersa CONNECT		

Special dates and in-house trainings on request!



register now



kurtzersa.com/trainings

REGISTRATION by phone, e-mail or on the web



Ersa GmbH

Leonhard-Karl-Str. 24, 97877 Wertheim/ Germany Phone: +49 9342 800-0 Mail: ersa-training@kurtzersa.com | kurtzersa.com/trainings

Conditions of participation

1. Participants

Participation is open to everyone meeting the requirements for each course specified in the program catalog.

2. Registration

Registration for courses must ensue in written form. The details you provide will be stored in an address file for internal processing. Registrations will be processed in the order in which they reach us. The registration deadline ends two weeks before the beginning of the respective course. Registrations reaching us later will be taken into account should places still be available.

3. Fees and payment

3.1 The fees are subject to VAT and are payable by five days prior to the beginning of the course at the latest. The course fees also cover the course documentation and break-time snacks during the event. Travel expenses and any costs for accommodation and the evening meal on multi-day courses will be borne by the participants or the registering party.

3.2 For cancellations up to two weeks prior to the beginning of the course, a handling charge of EUR 120 plus VAT will be levied per participant.

3.3 In the case of cancellations at a later point, or non-participation, the full course fee will be charged.

3.4 Participation authorisation can be transferred at any time to a substitute participant specified in writing. Notification of cancellation must be submitted by post, e-mail or telefax.

3.5 Interrupting or discontinuing participation in a course which has already commenced does not release the party concerned from the obligation to pay the course fee in full.

4. Rules

The participant is obliged to acknowledge and observe the rules for the course. He must also comply with the instructions of the training staff. An infringement of these obligations can lead to the attendee being excluded from further participation in the course without their being released from the obligation to pay the fee.

5. Cancellation of lessons

Should the training facility be prevented from holding lessons by events which are outside its sphere of influence, no entitlement to replacement sessions at a later date shall apply.

6. Cancellation of courses

The training facility is entitled to cancel a course for economic or organisational reasons. In this event, the training facility shall refund the fees already paid. Further claims, e.g. reimbursing of cancellation or change of reservation fees for transport or overnight stays booked by the participant are excluded.

7. Use of course documents

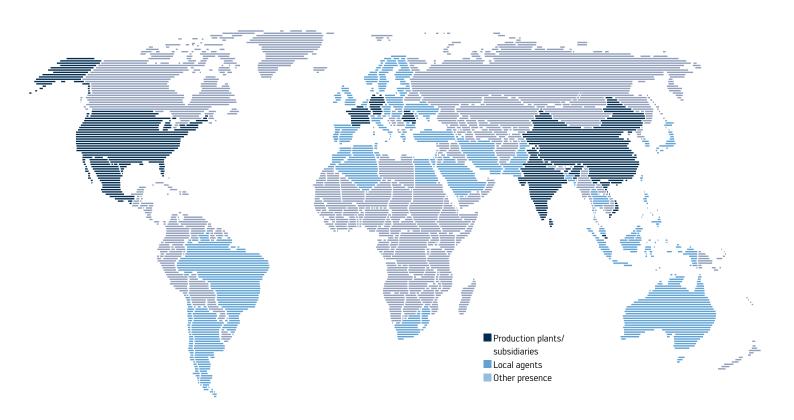
Course documentation is protected by copyright. Participants are granted only a simple, non-transferable right of use for personal purposes. In particular, participants and third parties are not permitted to amend the course documents, or extracts thereof - either in editorial terms or with regard to content - or to use amended versions, to copy them for third parties, make them publicly accessible, post them on the internet or on other networks, either with or without charge, to reproduce them, sell them on or use them for commercial purposes.

Ersa, as the organiser, shall not be liable for damage to, or the loss or theft of personal items or the vehicle.



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