





CUSTOMIZED TRAINING AND EDUCATION FOR STAFF QUALIFICATION IN ELECTRONICS PRODUCTION.

#### TRAININGS 2026 - OVERVIEW

#### **PROCESS**

HAND SOLDERING AND REWORK

■ Ersa know-how seminar

MACHINE SOLDERING AND STENCIL PRINTING:

- Ersa know-how Seminar
- eLearning Recertification
- eLearning Process Courses
- Customized Technology Days

#### **SERVICE**

**CUSTOMIZED** PRACTICAL TRAINING:

Operation & maintenance

eLearning

Operation

& maintenance training

#### DIGITAL

eLearning CUSTOMIZED WEBinERSA

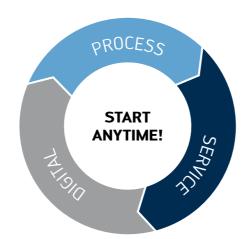
**WEBINERSA** LIVE-DEMOS

# by kurtz ersa

#### SEMINAR INFORMATION

CUSTOMER CARE CENTER. APPLICATION CENTERS

TRAINING DATES 2026. REGISTRATION



# **EDUCATION**

#### **QUALIFICATION PAYS OFF!**

#### Dear Sir or Madam,

The new year 2026 marks not only the start of a new calendar year: we have another twelve exciting and dynamic months ahead of us, during which we look forward to sharing our expertise with our customers and helping you to optimize your processes in your own electronics manufacturing in the long term.

Our qualification program places particular emphasis on our high level of flexibility through hybrid learning. In a smart combination of online and face-to-face content, the basics are first taught digitally.

This ensures that all participants achieve a uniform level of knowledge before moving on to face-to-face training. This leaves more time on site time for personal exchange, indepth questions, and the direct transfer of Ersa know-how into the customers' practice. Despite, or perhaps because of, the dynamic development of the digital world, personal exchange remains very important when it comes to the best possible use of Ersa hardware and software.

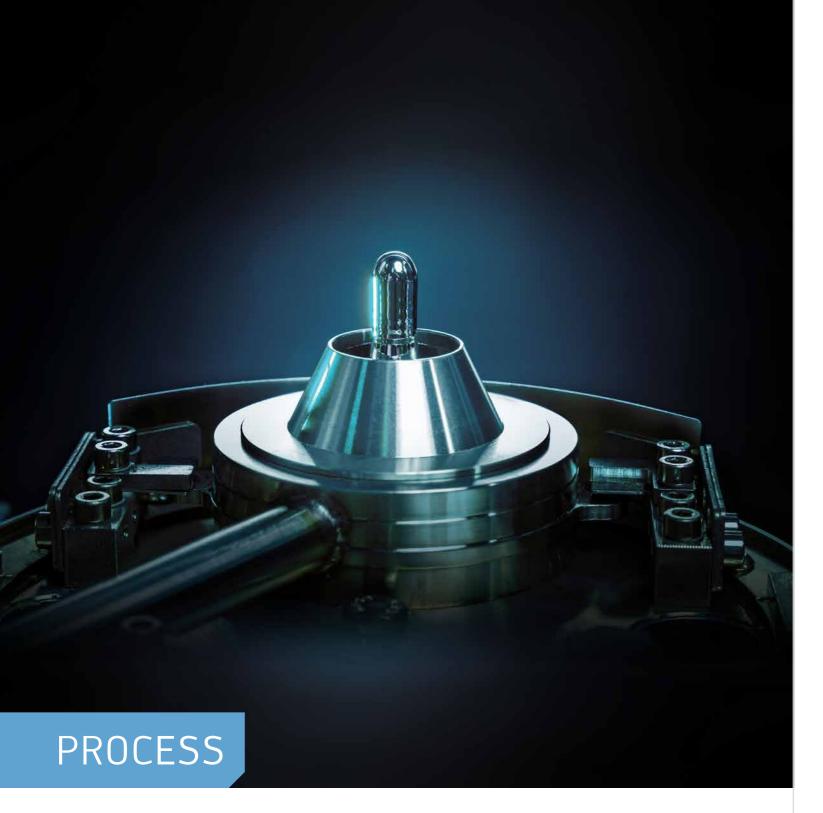
In addition, we offer certified training courses that impart practical specialist knowledge and also provide valuable proof in the context of audits.

And because no two companies are alike, you can customize your training program to suit your needs. From the basics to process training to specialized further education, we will work with you to find the perfect solution!



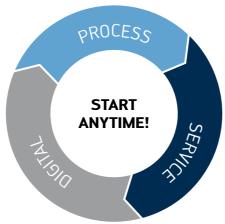
Your Ersa Team:

f.l.t.r.: Hansjürgen Bolg, Laura Schulz and Rainer Krauss



#### START ANY TIME - WHETHER PROCESS OR SERVICE, WHETHER DIGITAL OR ON SITE!

Process training builds the foundation for later success. Ersa offers a wide range of basic and advanced trainings, suitable for every need. Furthermore our exclusive Technology Days can be tailored to your demands and topics.



## **ERSA KNOW-HOW SEMINAR:**

#### HAND SOLDERING & REWORK

#### SHORT DESCRIPTION

Covers all the essential basics of soldering technology in electronics and consolidates this knowledge by soldering THT components onto printed circuit boards. Participants learn about the relationships between printed circuit

boards, components, and the soldering process, hereby acquiring a sound knowledge of the process and the process windows involved in manual soldering with a soldering iron and with the rework systems.

#### **THEORY**

- Hand soldering & Rework basics
- Process control
- Temperature profiles and measurement
- Overview of the technologies
- Basic functionality
- PCB support
- Use of fluxes and solder paste

#### PRACTICE

- Hands-on demonstrations
- Soldering/desoldering of components
- Dip transfer of solder paste & flux ■ Residual solder and flux removal
- Inspection of assemblies
- Protection of nearby components



#### **Dates**

16.09. - Hand soldering 17.09. - Rework

Start: 8:30 am



#### Requirements

Basic knowledge of industrial electronics manufacturing recommended



#### **Course documentation**

In printed form



#### Preparation and follow-up

- Four weeks before the course access to the free online preparation course "Basics of Soldering"
- Until four weeks after the seminar access to the digital learning platform



#### Fee

Hand soldering 449€ Rework 449€ Combination booking (-10%) or INDIVIDUAL BOOKING



#### Certificate

Theoretical examination with certificate (valid for 3 years)



You are welcome to bring your own assemblies to the seminar



#### Book training dates on

You can find all details of the training on: kurtzersa.com/trainings



#### YOUR BENEFIT:

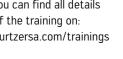
- Acquisition of background knowledge in hand and rework soldering
- Greater safety through proven, optimized working methods
- Safe handling of soldering tools and rework systems
- Final exam consolidates the knowledge acquired
- Personal certificate of qualification after passing the exam





#### Option







#### DO YOU HAVE OUESTIONS?



Kristin Düll Tel.: +49 9342 800-235 Mail: Kristin.Duell@kurtzersa.de

#### ERSA KNOW-HOW-SEMINAR

#### LEAD-FREE WAVE AND SELECTIVE SOLDERING

#### SHORT DESCRIPTION

Experience first-hand soldering know-how both in theory and practice: The two-day advanced training "Lead-free wave and selective soldering" is a balanced mix of theory and hands-on.

In the eLearning and theory part of the seminar, participants acquire detailed

knowledge of the various variables influencing solder joint quality and their interactions in the soldering systems, the process limits and their associated monitoring options, as well as the treatment of soldering defects. This knowledge can be applied and thus consolidated in the subsequent practical part on various systems.



#### **Dates**

08.04.-09.04.2026

Start: 08:30 am



#### Requirements

Basic knowledge of industrial electronics manufacturing recommended



#### Course documentation

In printed form



#### Preparation and follow-up

- Four weeks before the course access to the free online preparation course "Basics of Soldering"
- Until four weeks after the seminar access to the digital learning platform

### ■ Process control and temp. measurement

PRACTICE

for production

■ Defect patterns and solutions

■ Boundary conditions and influences

■ Materials and equipment

#### YOUR BENEFIT:

THEORY

■ Layout design

- Build up detailed knowledge and gain confidence in your daily work
- Refreshing and deepening the subjects Application of the new theoretical
- Understanding and questioning the interaction of influencing parameters 

  A better understanding and further and boundary conditions
- Detect and fix defects faster higher quality of soldering results
- Acquisition of further competence and qualifications in special fields

■ Machine checks in preparation

and soldering parameters

■ Setting and control of flux, preheating

■ Measurement of temperature profiles

- knowledge in the practical session
- approaches for your own production line
- Benefit from information exchange with other companies



#### Fee

€ 899 per person plus VAT incl. examination costs



#### Certificate

Theoretical examination with certificate (valid for 3 years)



#### Option

You are welcome to bring your own assemblies to the seminar



#### Book training dates on

You can find all details of the training on: kurtzersa.com/trainings







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#### **ERSA KNOW-HOW-SEMINAR**

#### SOI DER PASTE PRINTING

#### SHORT DESCRIPTION

STENCIL PRINTING

YOUR BENEFIT:

Print materials

Stencil and layout

Experience first-hand soldering know-how both in theory and practice: The one-day advanced training "Solder paste printing" of multi-pin SMT and QFN components teaches the theoretical and practical know-how to fully understand the printing process. During the eLearning and theoretical part, participants will acquire knowl-

■ Build up detailed knowledge and gain

■ Refreshing and deepening the sub-

■ Understanding and questioning the

■ Detect and fix defects faster – higher

and boundary conditions

quality of soldering results

DO YOU HAVE OUESTIONS?

interaction of influencing parameters

confidence in your daily work

edge about the different parameters influencing the printing results, and they will also learn how processes interact. Further they will take a closer look at the process limits and the treatment of defects. In the practical session, the participants consolidate their acquired knowledge while working with the different systems.

■ Influence of the print parameters

■ Printing defects and their causes

Acquisition of further competence

■ Application of the new theoretical

and qualifications in special fields

knowledge in the practical session

■ A better understanding and further

■ Benefit from networking with other

companies

approaches for your own production



#### **Dates**

06.10.2026

Start: 8:30 am



#### Requirements

Basic knowledge of industrial electronics manufacturing recommended



#### Course documentation

In printed form



#### Preparation and follow-up

- Four weeks before the course access to the free online preparation course "Basics of Soldering"
- Until four weeks after the seminar access to the digital learning platform



#### Fee

€ 449 per person plus VAT incl. examination costs



#### Certificate

Theoretical examination with certificate (valid for 3 years)



#### Option

You are welcome to bring your own assemblies to the seminar



#### Book training dates on

You can find all details of the training on: kurtzersa.com/trainings



#### SHORT DESCRIPTION

Experience first-hand soldering know-how both in theory and practice: The one-day advanced training "Reflow Soldering" of SMT components teaches participants not only the theory but also the associated practical know-how.

REFLOW SOLDERING

Materials and equipment

YOUR BENEFIT:

the subjects

parameters

■ Boundary conditions and influencing

■ Build up detailed knowledge and gain

Understanding and questioning the

■ Detect and fix defects faster – higher

interaction of influencing parameters

confidence in your daily work

Refreshing and deepening

and boundary conditions

quality of soldering results

The goal of the seminar is to take a closer look at the influencing factors and process limits in the eLearning and theory part. In the hands-on part, participants consolidate their acquired knowledge on the various systems.

■ Create, measure & analyze temp. profiles

■ Soldering defects and their causes

■ Reduction of void formation

Acquisition of further competence

and qualifications in special fields

knowledge in the practical session

■ A better understanding and further

■ Benefit from networking with other

companies

approaches for your own production

Application of the new theoretical



ERSA KNOW-HOW-SEMINAR

#### Dates

07.10.2026 Start: 8:30 am

REFLOW SOLDERING



#### Requirements

Basic knowledge of industrial electronics manufacturing recommended



#### Course documentation

In printed form



#### Preparation and follow-up

- Four weeks before the course access to the free online preparation course "Basics of Soldering"
- Until four weeks after the seminar access to the digital learning platform



#### Fee

€ 449 per person plus VAT incl. examination costs



#### Certificate

Theoretical examination with certificate (valid for 3 years)



#### Option

You are welcome to bring your own assemblies to the seminar



#### Book training dates on

You can find all details of the training on: kurtzersa.com/trainings



#### DO YOU HAVE QUESTIONS?



#### Kristin Düll Tel.: +49 9342 800-235 Mail: Kristin.Duell@kurtzersa.de

## COMBINE PRINTER AND REFLOW AND BENEFIT TWICE!

When booking both seminars, Solder paste printing & Reflow soldering, you will receive an exclusive discount of 10% (including evening event).

Understand and the interactions between solder paste printing and reflow soldering!



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#### RECERTIFICATION KNOW-HOW SEMINARS

## LEAD-FREE WAVE AND SELECTIVE SOLDERING, REFLOW SOLDERING, SOI DER PASTE PRINTING

■ Confidence for the exam

#### SHORT DESCRIPTION

Continuous training in the field of soldering technology is crucial for quality and safety in production. We therefore offer recertification of soldering seminars, which refreshes the knowledge and skills

of participants. The validity of the knowhow qualifications and certificates is three years from the date of the exam for the following courses: wave and selective soldering, stencil printing and reflow soldering.

■ Training possible before examination



#### Dates

Available in eLearning at any time



#### Requirements

Participation in the corresponding in-person know-how seminar



#### Fee

299 € plus VAT



#### Recertification interval

Every 3 years ( $\pm$  90-day window around the expiration date)

#### PREPARATION IN eLearning:

- Current documents
- Repetition of important points
- Updating expertise

#### EXAMINATION (ONLINE VIA eLearning PLATFORM)

■ Challenge test possible (without preparation day & documents)

#### YOUR BENEFIT:

- Challenge test possible (without preparation day & documents)
- Security during audits and obligation to provide evidence
- Prevention against slowly beginning errors
- ± 90-day window around the expiration date
- Knowledge and skills remain up to date

#### DO YOU HAVE QUESTIONS?



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## eLearning PROCESS TRAININGS

#### SHORT DESCRIPTION

The eLearning system offers comprehensive process courses with interactive content suitable for technologists with a focus on the soldering process.

Target group: Process engineers, line managers, designers, etc. Continuous knowledge testing directly on individual topics with final certification.

## 

#### **Dates** On request



#### Fee

Individual process courses 299 € per year. License with access to one selectable process course

#### More information:

Ask for Demo or obtain offer

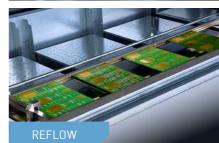


#### CONTENTS

- General information on soldering
- Individual profiling and parameter settings for each process
- Notes and recommendations on layout
- Error patterns and their causes
- Supplementary documents and recordings from our WEBinERSA series

## AVAILABLE PROCESS COURSES:





## FURTHER PROCESS COURSES TO FOLLOW...





#### DO YOU HAVE QUESTIONS?



**Kevin Schmidt** Tel.: +49(9342)800-456 Mail: Kevin.Schmidt@kurtzersa.de

#### CUSTOMER-SPECIFIC TECHNOLOGY DAYS

#### **SOLDERING MACHINES & REWORK**

#### SHORT DESCRIPTION

For technology focused companies we offer customer-specific Technology Days, which are arranged according to individual topics and needs.

Since the seminars are organized and conducted exclusively for your company, the theoretical and practical sessions can be tailored exactly to the needs of your

employees. In addition, the exchange of knowledge and experience among your own employees across departments and locations is stimulated.

The focus of the two-day intensive course is to observe and analyze all boundary conditions affecting the soldering process.



#### Dates

On request



#### Agenda

\*New: Levels:

Basic: 2 days Advanced: 2.5 days



#### **Course documentation**

In printed form

#### **Participants**

Minimum of 6 attendees



#### Fee

Levels:

Basic: 999.00 € plus VAT

Examination Fee: € 100 per person plus VAT Optional examination for all participants with certificate. Seminar participants who do not take the exam will receive a certificate of attendance.



#### References

Automotive manufacturers, industrial electronics, consumer electronics

Exclusively for users who are not directly involved in the soldering processes, we offer Technology Days that deal specifically with the process knowledge that is relevant to you. Our experts will give you an insight into our technology, processes and

TECHNOLOGY DAYS FOR AUDITORS

explain, for example, what needs to be taken into account when auditing suppliers in these processes.

In addition, we take the time to explicitly address your questions about joining technology.

#### YOUR BENEFIT:

- Understand and interpret your supplier's processes
- High quality at the lowest possible cost
- Being one step ahead and demanding the latest technologies
- Future-oriented market approach

#### DO YOU HAVE OUESTIONS?



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#### **CUSTOMER-SPECIFIC TECHNOLOGY DAYS**

#### SOLDERING MACHINES & REWORK

#### DESIGN YOUR TECHNOLOGY DAYS TOGETHER WITH US CHOOSING FROM THE MODULES BELOW

#### SOLDER PASTE PRINTING

- Stencil types, layouts
- Printing materials and parameters
- Printing defects and their causes

#### REFLOW SOLDERING

■ Definition of process windows

Quality parameters in reflow soldering

- Soldering defects and their causes
  - Creating selective reflow profiles

REWORK

■ Removing residual solder and placing new components

■ Rework of electronic assemblies

#### WAVE AND SELECTIVE SOLDERING

- Demands on PCB and design
- Selective mini- and / or multiwave soldering
- Process windows and production throughput

#### PRESS-FIT

- Requirements for the printed circuit board and the PCB design
- Variants of the press-fit zones
- Influencing factors and monitoring of the process

#### HAND SOLDERING

- Process requirements
- Influencing parameters and their causes
- Traceability / Process control in manual solderina

#### SOLDERING TECHNOLOGY FOR HIGH RELIABILITY **ELECTRONICS**

- Design Challenges for high reliability assemblies and devices
- Optimized PCB layout under thermodynamic aspects
- Flexible system concepts which, considering throughput and variant range, allow precise adaptation of the process parameters to the individual solder joints

#### **DESIGN**

■ Basics of printed circuit boards and design for manufacturing for the economical production of reliable electronic assemblies

#### EXEMPLARY MODULE OPTICAL INSPECTION

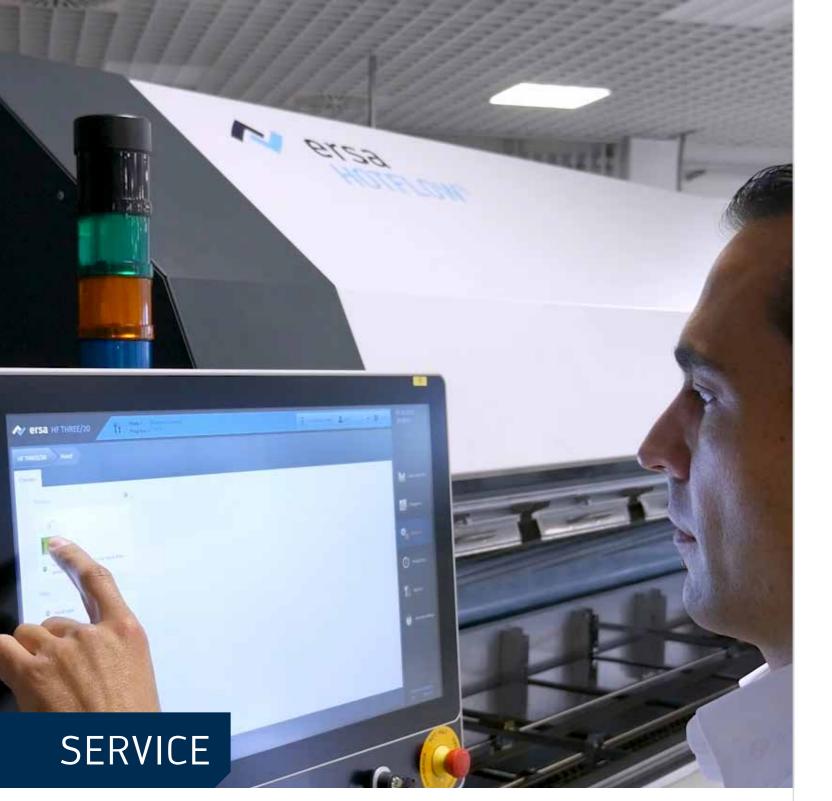
- Assistance instead of control
- Influence of cleaning and calibration intervals on the test quality
- Detection and reduction of defects

#### **SEMICONDUCTOR**

■ Process parameters and their correlations

#### PRACTICAL SESSION IN THE ERSA APPLICATION CENTER

The practical session covers the machine construction and the practical application. The main focus is on parameter setting and monitoring, as well as the effect on the soldering result when parameters are within or outside of the limits.



START ANY TIME – WHETHER PROCESS OR SERVICE, WHETHER DIGITAL OR ON SITE!

Machine training specifically adapted to your needs. We train your service team or individual employees specifically on Ersa soldering systems in the technology areas of reflow, wave and selective soldering and stencil printing.

In exclusive practical training courses topics and contents are optimally coordinated.



## eLearning OPERATION AND MAINTENANCE TRAINING

#### SHORT DESCRIPTION

The eLearning system offers comprehensive operating and maintenance training courses with interactive content. The video library contains additional learning videos

on the most important service steps. At the end, the knowledge learned can be checked with tests and certified with an examination.



#### Target group

All employees of manufacturing and production divisions who need first-hand practical knowledge in their daily use of the system



#### **Course documentation**

Available online at any time



#### Exam

Scored final test with certification



#### Fee:

Entire available machine portfolio of the eLearning platform (listed on the left)

650 € per year Licence with access to all available machine courses

#### Single machine course:

299 € per year Licence with access to one selectable machine



#### More information:

Ask for demo or obtain offer



#### KEY FACTS:

- Comprehensive operating and maintenance training courses
- Individual training adapted to the existing level of knowledge through Basic and Advanced courses
- NEW! Troubleshooting module with interactive instructions for common error messages
- Interactive content with step-by-step instructions and learning videos
- Certifications at the end of each course

#### AVAILABLE MACHINES

Selective Soldering:	■ Wave I	■ Reflow Soldering:	■ Solder Paste Printing:
VERSAFLOW FIVE	POWERFLOW FIVE	HOTFLOW THREE	VERSAPRINT
VERSAFLOW 4	POWERFLOW ULTRA	HOTFLOW ONE	■ Rework:
VERSAFLOW 3	POWERFLOW PRO	EXOS	HR 600 XL
VERSAFLOW ONE	POWERFLOW ONE	HOTFLOW 4	
		HOTFLOW 3	

## CONSTANT GROWING COURSE EXPANSION UP TO THE ENTIRE ERSA PORTFOLIO

#### YOUR BENEFIT:

- Quick and flexible onboarding of new employees
- Quick direct assistance with maintenance and operating
- Refreshing knowledge of employees
- Certificate at the end of each course

#### DO YOU HAVE QUESTIONS?



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#### **CUSTOMER-SPECIFIC PRACTICAL TRAINING** CUSTOMIZED ACCORDING TO YOUR NEEDS

#### SHORT DESCRIPTION

You will receive full information on our high-end soldering systems at first hand. The theory gives you an overview, in the practical part you will experience and learn in "hands-on" all about operation, maintenance and handling of the machine for optimal processes in your production and entirely according to your wishes.

- Overview of the machine with options
- Basics of the soldering process
- Modules in detail and special features
- Preparations for production

**THEORY** 

■ Optimal soldering process and influencing factors

- PRACTICE
- Operation and settings of the machine
- Maintenance and special features
- Calibration
- Soldering program creation and optimization

#### YOUR BENEFIT:

- Better understanding of the soldering Assurance of the process stability process and correlations
- Expansion of skills in operation and maintenance

- Optimization of quality in production
- Ensure high machine availability

#### DO YOU HAVE OUESTIONS?



**Bernd Koch** Tel.: +49 9342 800-338 Mail: Bernd.Koch@kurtzersa.de



Christoph Schaller Tel.: +49 9342 800-221 Mail: Christoph.Schaller@kurtzersa.de



#### **Dates**

Dates and duration according to individual arrangement. Location of the event at your site or in Wertheim at Ersa GmbH.



#### Target group

This training is the ideal platform for employees of manufacturing and production divisions who need first-hand practical knowledge in their daily use of the systems.



#### **Participants**

Max. 6 attendees (min. 2 attendees)



#### Preparation and follow-up

- Two months before the course free online preparation course
- Until two months after the seminar access to the digital learning platform



#### Fee

On request

#### **CUSTOMER-SPECIFIC PRACTICAL TRAINING** CUSTOMIZED ACCORDING TO YOUR NEEDS

#### **EXEMPLARY COURSE MODULES**

Together we define topics according to your target group and depth of the content to be trained, as well as the location. Choose from modules and

configure with us a training for your requirements. Choose for example from these topics and contents:

#### STRUCTURE AND FUNCTIONS OF THE MACHINE

- General structure of the machine
- Technical data (commissioning)
- Tricks for effective troubleshooting

#### OPERATION OF THE MACHINE

- The operating modes of the machine (setup, automatic)
- Simple management of users
- Data backup of the machine

#### CREATING AND **OPTIMIZING PROGRAMS**

- The soldering program editor
- Optimization of the most important parameters

#### OPTIMAL SERVICE AND MAINTENANCE

- Aids and tools for best results
- Maintenance table

#### TIMELY ERROR DETECTION AND REDUCTION

- Displaying messages and errors
- The description of the message
- Troubleshooting and possible failure causes

#### CALIBRATION AND SETTINGS FOR CONSTANT OUALITY

- Conveyor (e.g.: referencing, teaching)
- Fluxer (e.g.: set up spray head, calibrate
- Solder pot (e.g.: axis calibration, offset and gradient adjustment)

#### DO YOU HAVE OUESTIONS?



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#### JOIN IN ANY TIME – WHETHER PROCESS OR SERVICE, WHETHER DIGITAL OR ON SITE!

Time is a precious resource – especially in the constantly changing electronics manufacturing industry. In the continuously growing market, specialist expertise at the latest technological level is increasingly required.

Just get it digitally as an ideal supplement to your on-site training needs!



#### DIGITAL - REFRESHING

#### FOR HAND SOLDERING AND REWORK FOR MACHINE SOLDERING AND STENCIL PRINTING



Whether manual soldering or automated rework, machine soldering or solder paste printing – in electronics production, numerous technologies must be mastered in order to achieve a permanent, high-quality soldering result in the end.

With Ersa's digital courses, you will get exactly the knowledge you need – whether for manual soldering and rework or in the field of machine soldering and stencil printing.

During a live demonstration of one of our systems, which is conducted by our experienced application engineers, you can check whether the Ersa system and your product are compatible.

Or inform yourself online and independent of location with our WEBinERSA: Learn about current topics in electronics production and exchange ideas with Ersa's soldering experts.



## Ersa eLearning revolutionizes training

The future of learning – our eLearning system offers customized courses, interactive content and flexible accessibility. Learn effectively when and where you want and achieve y our learning goals.

#### eLearning

#### DIGITAL SERVICE AND PROCESS OFFERING

#### DIGITAL LEARNING PLATFORM

Our revolutionary eLearning system offers customised courses, interactive content and flexible accessibility.



Maintenance courses with checklist



Video library available at any time as a separate area

Learn effectively, whenever and wherever it suits you and achieve your learning goals.



The digital assistant guides you through courses and explains content



Continuous knowledge query and tests with certification





Interactive content

#### YOUR BENEFIT:

- Access to the platform regardless of time and place
- Accessible online and available directly via Kurtz Ersa CONNECT
- Individual learning pace depending on level of knowledge
- Continuous expansion of the exclusive knowledge database
- Machine courses: Operating and maintenance
- Process courses: process know-how / troubleshooting
- NEW from 2026:

Troubleshooting module for error elimination

#### DO YOU HAVE QUESTIONS?



**Kevin Schmidt** Tel.: +49(9342)800-456 Mail: Kevin.Schmidt@kurtzersa.de

**Further information:** Request a demo or an offer on the following link:



#### LIVE DEMONSTRATIONS

## LIVE DEMONSTRATIONS AND TESTS ON YOUR ASSEMBLIES IN THE ERSA APPLICATION CENTER

#### SHORT DESCRIPTION

Your electronics production is humming, the soldering systems are working at the limit of productivity – with constant product change, highest flexibility, classic high mix/low volume. An attractive offer for a high-quality assembly which you definitely want to produce and which at the same time represents a real soldering challenge has just landed on your table. What to do? The product must be manufactured as

quickly as possible - but nobody in your team is available? Ersa, your partner and system supplier No.1 for electronics production, has the solution: Simply send us your assemblies and description of the soldering task, Ersa engineers will immediately create the corresponding soldering programs and temperature profiles – we will present this solution to you directly in the live stream.



#### Dates

On request



#### Agenda

Individually arranged according to your wishes and needs



#### Fee

for free

#### THAT'S HOW IT WORKS

- Make an appointment
- Connect to the live stream
- Introduction of the participants
- Overview Ersa soldering system
- Explanation of the settings made
- Print or solder an assembly and analyse the process
- Presentation of results

#### YOUR BENEFIT:

- No travel costs and time savings, as there is no need to travel
- Unlimited number of participants possible on your part
- Experienced Ersa engineers with highquality video equipment will explain the process step by step – you will have the same results as if you were at an on-site appointment!

#### YOUR CONTACT PERSON:



#### **WEBINERSA**

## FOR HAND SOLDERING AND REWORK FOR MACHINE SOLDERING AND STENCIL PRINTING

#### SHORT DESCRIPTION

Our goal is to give all interested parties access to the desired soldering know-how – or in short: With the WEBinERSA we want to make your production even stronger!

Our webinars, each lasting 60 to 90 minutes, provide information on current topics in soldering technology and offer a wide variety:

whether stencil printing, high-end soldering machines, rework and inspection systems or intelligent solutions in classical hand soldering – there is something for everyone.

You can find our current WEBinERSA program on our homepage in the Ersa Training section.

#### THAT'S HOW IT WORKS

- Register via our homepage
- Receive confirmation and a link to access your WEBinERSA
- Dial in 5 minutes before the WEBinERSA starts

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- Listen to the presentation and get directly in touch with the experts
- Note: The software does not have to be available in the company, it is a web link

#### YOUR BENEFIT:

- Worldwide and location-independent access to technology know-how
- Qualification of employees through digital system and process training
- Increased flexibility due to online trainings
- Exchange with experts on current topics in electronics production

#### DO YOU HAVE QUESTIONS?



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#### **Fee** for free

#### **Book training dates on** You can find all details

of the training on: kurtzersa.com/services/webinare



#### **CUSTOMER-SPECIFIC WEBINERSA**

## FOR HAND SOLDERING AND REWORK FOR MACHINE SOI DERING AND STENCIL PRINTING

#### SHORT DESCRIPTION

In our customized WEBinERSA we offer exclusive 60- to 90-minutes of interactive technology sessions which are individually tailored to your wishes and and needs. You choose the focus of the online session:

Whether stencil printing, reflow soldering, wave and selective soldering, hand soldering, rework, optical inspection, Industry 4.0 or practical explanations - the contents are precisely tailored to the needs of your employees.

## 

#### Dates

On request



**Fee** for free

#### THAT'S HOW IT WORKS

- Select subject area with focus together with your contact person
- Make an appointment
- Receive link for dial-in
- Listen to customized presentation and enter into exchange with subject matter experts

#### YOUR BENEFIT:

- Worldwide and location-independent access to technology know-how
- Qualification of employees through digital system and process training
- Increased flexibility due to online trainings
- Exchange with experts on current topics in electronics production

#### DO YOU HAVE QUESTIONS?



Kevin Schmidt
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Increase the know-how in soldering systems in your electronics production with the comprehensive Ersa training portfolio: On site in the fully equipped Application Center and additionally via the available online offers.

Plan individually according to your needs. Register now – by phone, e-mail or on the web..

Ersa GmbH, Leonhard-Karl-Str. 24, 97877 Wertheim Tel. +49 9342 800-0, www.ersa.com

#### **APPLICATION CENTERS**

#### APPLICATION CENTERS WORLDWIDE

Look forward to the modern Ersa Seminar Center in Wertheim/Germany – on the top floor of the new Ersa location you will find ideal conditions for knowledge transfer in the generously proportioned conference rooms. Just a few steps away is also the AVLE course center – a few steps further are our flow productions operating according to Industry 4.0 standards and the Customer Care Center, where tests and machine acceptance tests take place. The Ersa Application Centers around the globe are fully equipped with the latest equipment for any conceivable soldering

task - from high-tech soldering systems to soldering tools from the "Tools, Rework & Inspection" division. Ersa's experienced application engineers are ready to demonstrate and test Ersa hardware for your specific requirements. For us, the job is not done until we have worked out a perfect match and are allowed to optimize your assembly together with you under precisely defined conditions. Nearby conference rooms complete our infrastructure to enable an intensive exchange of experience. The Ersa Team is looking forward to welcome you to one of our Application Centers – whether for testing, training, Tech-Days or Know-How Seminars.

Thanks to our international presence there is one Ersa Application Center certainly also within your reach!



Customer Care Center Wertheim,



Wertheim, Germany



Shanghai, China



Ho-Chi-Minh-City, Vietnam



Wertheim, Germany



Shenzhen, China







Pulau Penang, Malaysia



#### TRAINING DATES 2026

#### **OVERVIEW**

MACHINE SOLDERING AND STENCIL PRINTING  Process			
Ersa Know-How Seminar: Hand soldering and Rework	16.09 - Hand soldering 17.09 Rework		
Ersa Know-How Seminar: Lead-free wave and selective soldering	08.04 09.04.2026		
Ersa Know-How Seminar: Reflow soldering and stencil printing	06.10 Stencil printing 07.10 Reflow soldering		
Customer-Specific Technology Days	On request		
<b>eLearning</b> Process courses	always available		
Service			
Course	Dates		
eLearning: Operating and maintenance training courses Operating Basic & Advanced Knowledge Maintenance Examination with certificate	always available		
<b>Customer-specific practical training</b> Operation and maintenance	On request		

HAND SOLDERING AND REWORK	MACHINE SOLDERING AND STENCIL PRINTING			
Digital				
Course	Dates			
<b>Live demonstrations</b> Live demonstrations and tests on you assemblies in the Ersa Application Center	On request			
WEBinERSA For hand soldering and rework For machine soldering and stencil printing	kurtzersa.com/trainings			
Customer-Specific WEBinERSA For hand soldering and rework For machine soldering and stencil printing	On request			
<b>eLearning</b> For Rework   For maschine soldering and stencil printing	always available			

#### Special dates and in-house trainings on request!



#### REGISTRATION

#### BY PHONE, E-MAIL OR ON THE WEB



#### Ersa GmbH

Leonhard-Karl-Str. 24, 97877 Wertheim / Germany Phone: +49 9342 800-0

Mail: ersa-training@kurtzersa.com | kurtzersa.com/trainings

#### **Conditions of participation**

#### 1. Participants

Participation is open to everyone meeting the requirements for each course specified in the program catalog.

#### 2. Registration

Registration for courses must ensue in written form. The details you provide will be stored in an address file for internal processing. Registrations will be processed in the order in which they reach us. The registration deadline ends two weeks before the beginning of the respective course. Registrations reaching us later will be taken into account should places still be available.

#### 3. Fees and payment

- **3.1** The fees are subject to VAT and are payable by five days prior to the beginning of the course at the latest. The course fees also cover the course documentation and break-time snacks during the event. Travel expenses and any costs for accommodation and the evening meal on multiday courses will be borne by the participants or the registering party.
- **3.2** For cancellations up to two weeks prior to the beginning of the course, a handling charge of EUR 120 plus VAT will be levied per participant.

- **3.3** In the case of cancellations at a later point, or non-participation, the full course fee will be charged.
- **3.4** Participation authorisation can be transferred at any time to a substitute participant specified in writing. Notification of cancellation must be submitted by post, e-mail or telefax.
- **3.5** Interrupting or discontinuing participation in a course which has already commenced does not release the party concerned from the obligation to pay the course fee in full.

#### 4. Rules

The participant is obliged to acknowledge and observe the rules for the course. He must also comply with the instructions of the training staff. An infringement of these obligations can lead to the attendee being excluded from further participation in the course without their being released from the obligation to pay the fee.

#### 5. Cancellation of lessons

Should the training facility be prevented from holding lessons by events which are outside its sphere of influence, no entitlement to replacement sessions at a later date shall apply.

#### 6. Cancellation of courses

The training facility is entitled to cancel a course for economic or organisational reasons. In this event, the training facility shall refund the fees already paid. Further claims, e.g. reimbursing of cancellation or change of reservation fees for transport or overnight stays booked by the participant are excluded.

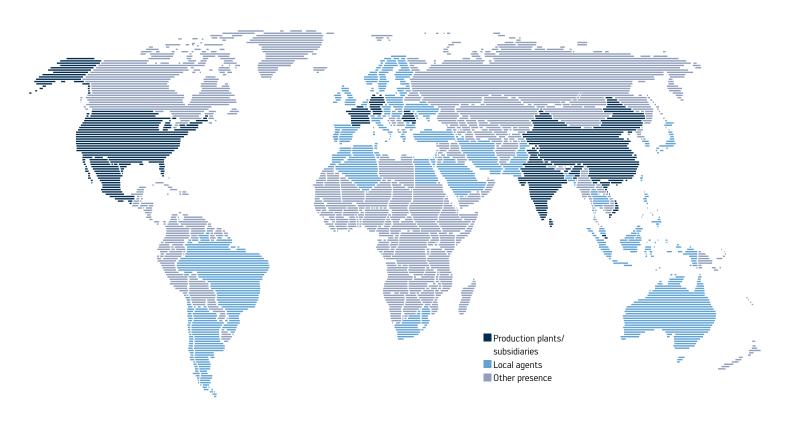
#### 7. Use of course documents

Course documentation is protected by copyright. Participants are granted only a simple, non-transferable right of use for personal purposes. In particular, participants and third parties are not permitted to amend the course documents, or extracts thereof - either in editorial terms or with regard to content - or to use amended versions, to copy them for third parties, make them publicly accessible, post them on the internet or on other networks, either with or without charge, to reproduce them, sell them on or use them for commercial purposes.

Ersa, as the organiser, shall not be liable for damage to, or the loss or theft of personal items or the vehicle.

## ELECTRONICS PRODUCTION EQUIPMENT

#### Worldwide presence



#### USA

Kurtz Ersa, Inc. Plymouth, WI usa@kurtzersa.com

#### Mexico

Kurtz Ersa, S.A. de C.V. Guadalajara info-kmx@kurtzersa.com

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#### China

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